



CONTROLLER

We are a DR-as-a-Service company (DRaaS). We're using the Cloud to **eradicate downtime and bring affordable and simple disaster recovery to every company. To realize this vision, we're** building a team of top talent able to produce results and make an impact. We are in a great market, have a winning solution, and are positioned for growth!

We are going to win by focusing on three goals:

Customers - Turning customers into evangelists

- From our marketing promise through customer onboarding, product delivery, and support, we will set expectations and then overachieve

People - Taking care of our employees

- Our most valuable assets are our employees, we will build a global culture of growth and have a great time on our journey

Technology - Building the best technology in the market

- We will work harder and smarter than our competition and will win with our tech startup mentality

Our Finance team plays a critical role and we are looking for a **Controller** ready to join us on our journey. We are looking for operational excellence and depth of knowledge combined with creative problem-solving and a positive attitude.

Responsibilities

- Regular financial statement preparation and ownership of the monthly closing process
- Support and timely delivery of independent financial audits
- Maintenance of financial forecast model, budgeting procedures, and periodic analysis of financial performance including preparation of investor and board materials
- Monitor corporate and transaction-specific contribution margin performance to facilitate growth and profitability objectives
- Maintenance of debt and equity covenant compliance, and support of further capital raise initiatives as needed
- Development of internal controls and procedures devoted to prudent corporate governance, efficient cash management, and risk mitigation
- Optimization of finance resources including hiring of staff, oversight of offshore staff, and restructuring and automation of core financial workflows
- Develop and test financial data integrity measures, participate in data restructuring projects to drive efficiency and accuracy

Qualifications / skills

Infrascale
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- Ability to work well under pressure in a fast-paced, “startup” environment while fostering an operational excellence and continuous improvement ethos
- 5-10 years’ experience in a controller or senior corporate finance role
- Strong GAAP knowledge including revenue recognition and lease accounting rules
- Executive or board level communication and presentation skills with ability to frame and cater technical depth to your audience
- Prior ownership of financial forecast model and corporate budgeting processes by division
- Proficiency with database analysis tools and techniques including query and analytics programs
- Experience implementing an ERP system, including restructuring GL accounts required, familiarity with NetSuite® a plus
- 5 or more years of management experience, prior experience supervising and collaborating with offshore finance and analytics teams a plus
- CPA or CFA highly preferred
- Subscription-based cloud software experience a plus
- Some travel required including international

We offer a competitive compensation package (salary, bonus, equity participation), comprehensive group benefits to meet the needs of you and your family, flexibility and time off when you need it, and a casual work environment. The role can be remote or located in Reston, VA with limited travel required.

We are committed to providing Equal Employment Opportunity to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, ancestry, sexual orientation, handicap or disability, Vietnam-era, special veteran, or any other legally protected status. This policy is established and administered in accordance with all applicable federal and state laws.

About Us

Founded in 2006, we are a growing technology company, aiming to give every company the ability to recover from a disaster--quickly, easily and affordably. Combining intelligent software with the power of the cloud is how we overcome the disaster recovery cost barrier without complex, expensive hardware, enabling any company to restore operations in minutes with a push of a button. We equip businesses with the confidence to handle the unexpected by providing less downtime, greater security, and always-on availability.