



# GOOGLE CLOUD LIVE MIGRATION

Migrating & Protecting your Client's VMs to the Google Cloud Has Never Been Easier

*Moving computing workloads to the Google Cloud can deliver compelling benefits to your clients and improve the ease of manageability for you. Unfortunately, the mechanics of data and workload migration can usually strain limited IT resources.*

*The Google Cloud Live Migration functionality is included as a feature in Infrascale Disaster Recovery, a hybrid cloud disaster recovery as a service that helps mitigate the downtime caused by server crashes, ransomware attacks, or natural disasters. This new migration functionality helps Google Partners on two important fronts: 1) to leverage Google Cloud to protect all of your clients' data; and 2) to move more strategic workloads to the Google Cloud with minimal time, expense, and risk.*



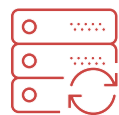
## Lift & Shift Workloads

Often it makes sense to move an entire workload to the public cloud and enable your clients' to escape capital intensive refresh cycles. For organizations that want to "lift and shift" their production workloads from on-premise servers to the Google Cloud Platform, Infrascale's Google Cloud Live Migration is a workload migration service that automatically captures workloads and migrates them to Google. Unlike all other cloud migration tool vendors which require significant manual effort, Infrascale Disaster Recovery captures workloads in-place, as they are, and automatically migrates them to the Google Cloud.



## Cloud-Based DR

Infrascale is a Gartner MQ Leader in Disaster Recovery as a Service (DRaaS) and has developed specialized solutions to continuously replicate your applications to the cloud, providing a robust disaster recovery solution. Leave your expensive secondary data centers behind and rely on the cloud to achieve robust Infrascale Disaster Recovery. With a 15-minute failover guarantee, Infrascale delivers one of the most aggressive Recovery Time Objectives in the market that ensures you'll get back up and running quickly after any disaster – large or small.



## Testing in Production Environments

Replicating your production environment for staging and testing creates unnecessary costs and operational overhead. The economics of cloud computing allow your development teams to work with the resources they need when they need them. Infrascale's Live Migration Program Google is a purpose-built solution for creating dev/test versions of your production environment without the need for large capital expenditures.



## Affordable Ransomware Insurance

The cost of ransomware is high, but it's the cost of downtime that can be devastating to your clients. The costs of lost sales, lost productivity, and bad publicity can quickly add up, but, it's the inability of your clients' employees to operate critical tasks that generally represents the lion's share of the downtime losses. With DRaaS, our partners can restore and virtualize complete, running systems from local or cloud-replicated backups. This keeps your clients' productive while your recovery team can work to identify and eradicate the malware. Recovery is now measured in minutes vs. hours or days.

## HOW IT WORKS

If you're looking to move more of your production workloads to the cloud, then Infrascale Google Cloud Live Migration Program provides an easy first step. We'll help you every step of the way as our onboarding services are included at no additional expense.

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### Installation

Install Infrascale Disaster Recovery, a hybrid DRaaS solution, within each of your clients. This will protect all of their machines and servers, whether they're running in physical or virtual environments.

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02

### Selection

Select the desired workloads you want to move to the Google Cloud Platform from within the online dashboard.

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03

### Orchestration & Testing

When the replication is complete, you can test and spin up virtual machines in the Google Cloud and check that everything has migrated correctly. But, when it comes to booting up VMs, especially those for mission-critical applications, the order of operations is crucial for a seamless system restoration. Infrascale's drag-and-drop orchestration ensures that critical servers, applications and their dependencies come online without incident.

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### Cutover

When ready, schedule a short cutover window to finalize the migration and redirect your clients and their users to the Google Cloud target to access their data and applications from a new production site.

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### Ongoing Management

Partners can manage their entire data protection business with the Infrascale Dashboard (no VPN required). Infrascale Dashboard provides role-based access which limits access to specified functions and accounts and integrates with Active Directory (LDAP integration available on request). Plus, our new integration with ConnectWise ensures that support and billing related information is pushed directly into the ConnectWise platform, so that our managed service providers can better monitor and service their clients.

# A DRAASTICALLY DIFFERENT PARTNER PROGRAM

Infrascale is a channel-first company. We funnel all business and leads to our channel partners. Take your business to the next level with our industry leading DRaaS and cloud backup solutions. The Infrascale partnership program gives you everything you need to build a profitable data protection and DRaaS business. From rich margins to real co-marketing that drives leads to your door.



## Sell the Next Big Thing

Capture bigger margins with visionary data protection



## Real Leads. Real Co-Marketing

Drive real leads right to your doorstep.



## Unprecedented Data Protection

Complete solutions, device coverage & OS support.



Infrascale was named a **Leader** in Gartner's 2017 Disaster Recovery as a Service Magic Quadrant. Infrascale was also ranked as the #1 DRaaS solution for "Low Complexity" environments and #2 for "Medium Complexity" environments in Gartner's 2017 Critical Capabilities Report.

# #1

## Low complexity customer environment

Single data center with fewer than 75 instances; two targets (15-minute RPO/four-hour RTO and 12-hour RPO/12-hour RTO); and, with market-leading hypervisors, 100% virtualized."

# #2

## Medium complexity customer environment

Single data center, with 75 to 150 instances; three targets: 15-minute RPO/four-hour RTO, one-hour RPO/10-hour RTO and 12-hour RPO/12-hour RTO.



Infrascale is a provider of the most powerful disaster recovery solution in the world. Founded in 2011, the company aims to give every company the ability to recover from a disaster- quickly, easily and affordably. Combining intelligent software with the power of the cloud is how Infrascale cracks the disaster recovery cost barrier without complex, expensive hardware enabling any company to restore operations in minutes with a push of a button. Infrascale equips businesses with the confidence to handle the unexpected by providing less downtime, greater security, and always-on availability.