Highlights

➡ Infrascale's Data Protection Platform provides OneIT with all the data protection services needed to support both SMB and enterprise customers

➡ Infrascale's platform provides OneIT with a single dashboard to manage all their data protection services for 500+ customers

➡ OneIT restores transportation firm's data within 40 minutes, preventing interruption to business critical activities

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What Infrascale has to offer now, it allows us to be a true end-to-end solution for companies that are small to mid-size all the way up to top enterprise organizations..."

Glen Zucker - *CEO/Owner of OneIT*
www.youroneit.com

Experienced MSP Utilizes Infrascale to Offer Enterprise Level Data Protection Services

OneIT Restores Transportation Company's Database in Minutes Versus Hours

About OneIT

Founded in 2010, OneIT provides premier managed services for businesses of all sizes, from the SMB to the enterprise. Services include backup, archive, file sharing, disaster recovery and hosting or colocation. Servicing the public and private sectors, OneIT aims to provide solutions, not just IT services to their customers. By viewing IT as a strategic initiative versus an operating expense, OneIT helps customers to gain operational efficiencies and the flexibility to adjust their IT infrastructure as their business needs change.

The Challenge

OneIT Owner Glen Zucker was challenged to find a data protection platform that could support clients of all sizes and needs, from the SMB to the enterprise. It was also important that the solution integrate easily with their business model.   With their own data centers already in place, Zucker needed a complete data protection solution to layer over his already established infrastructure.

The platform also needed to cover a wide range of server types as well as endpoint devices, such as mobile phones, laptops and tablets, used by remote employees. Additionally, a robust disaster recovery component was necessary in order to meet their objective of providing an RTO (Recovery Time Objective) of minutes versus hours. This was especially important for their business continuity-centric product, *OneIT DataVault*.

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In a matter of clicks, you can be up and running in a very short period of time."

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The Solution

Infrascale's Data Protection Platform, includes backup, archive, file sharing and disaster recovery, which delivered what OneIT needed to support their customer base, whether an SMB or large enterprise customer. *"What Infrascale has to offer now, it allows us to be a true end-to-end solution for companies that are small to mid-size all the way up to top enterprise organizations,"* said Zucker. "*It gives us the ability to walk in and handle any, I mean any, platform on the server side.*"

With the Infrascale cloud-ready appliance, OneIT is able to meet their objective of a fast RTO. Zucker used a crashed VM as an example. The appliance allows OneIT to backup that VM at the host level versus backing up each VM. This lends to a faster RTO, a core competency for OneIT. The advantage of backup at the host level, according to Zucker, is that it allows you to pull the VM that is corrupted, test it and insert it into the same or different host. *"In a matter of clicks, you can be up and running in a very short period of time,"* Zucker added.

Zucker cited a recent incident with one of their customers, a trucking company, as a memorable success story. The customer's accounting database crashed, which was tied to their ERP (Enterprise Resource Planning) system. Since ERP systems track business resources *such as cash*, production and commitments *such as orders* and payroll, it was critical to restore the customer as soon as possible. As a result of partnering with Infrascale, OneIT was able to fully restore the customer's database in less than 40 minutes and prevent the incident from disrupting the trucking company's day to day operations.

About Infrascale: Designed for MSP's, Infrascale provides the most complete data protection platform, including backup, disaster recovery, archive as well as file sharing and collaboration services. Managed from a single dashboard, this full range of data protection solutions covers any mobile device, tablet, operating system, file or application server with the option to protect data in the cloud, on premise (private cloud) or a hybrid of the two. With 12 data centers worldwide and military-grade security, Infrascale simplifies engagement by reducing complexity and the initial investment needed to offer data protection.